

ANNUAL REPORT

2024-2025







VIRGINIA THURSTON
HEALING GARDEN
A Cancer Support Community

Annual Report 2024/2025



DEAR FRIENDS,

As we celebrate our 25th anniversary, we find ourselves filled with gratitude for all that has brought the Virginia Thurston Healing Garden to this milestone moment. From a small garden in Harvard, Massachusetts, to a vibrant nonprofit serving hundreds across the state, our journey has been one of compassion, resilience, and community.

We honor the vision of our founder, Bill Thurston, who passed away this spring at the age of 102. Bill's dream was born from love – a love for his wife Ginny and a desire to ease the journey of others facing cancer. With Betsy Tyson-Smith by his side, Bill laid the foundation for a unique healing center that embraces the whole person – mind, body, and spirit.

Today, we carry that vision forward. We have grown in both scope and reach, now serving individuals of all cancer diagnoses across 195 towns and cities in Massachusetts. Thanks to your support, we provide more than 6,600 service visits each year – offering connection and hope to all who walk through our doors or join us virtually.

This year's report reflects not only our history, but our continued growth. You'll read about our strategic financial plan, our rebranding efforts, and the launch of a new website – all focused on strengthening our ability to meet the evolving needs of our clients.

None of this would be possible without you – our community of donors, volunteers, staff, board members, and clients. You are the heart of the Healing Garden, and we thank you for walking alongside us on this path.

With deep appreciation,
Holly Kouvo
Chair, Board of Trustees
Virginia Thurston Healing Garden



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CELEBRATING 25 YEARS OF HEALING, HOPE, AND COMMUNITY

From the seed of a garden to a statewide sanctuary of support, the Virginia Thurston Healing Garden has grown with purpose and compassion. Our mission has always been clear: to optimize quality of life for adults living with cancer in Massachusetts. As we celebrate 25 years, we look back with gratitude and forward with hope.

2000: A GARDEN BECOMES A VISION

Following the passing of his wife,
Ginny, in 1999, Bill Thurston
donated a portion of their
beloved garden and a
cottage on their Harvard
property to create a
new kind of healing
space. With the guidance
of Betsy Tyson-Smith, a
psychotherapist and Ginny's
former support group facilitator,
the Healing Garden was born – rooted in love,
nature, and the belief that healing is more than
medical care.

2012 - EXPANDING OUR MISSION

In response to evolving needs and our deepening understanding of the cancer experience, the Healing Garden expanded its mission to serve all individuals with cancer, regardless of diagnosis. This pivotal change welcomed a

broader community into our care – including men, younger adults, and those with rarer or advanced-stage cancers.

2000 2008 2012

2008 - A HOME FOR HEALING

After years of quiet growth, the Healing Garden launched and completed a \$1 million capital campaign, transforming the cottage and grounds into a fully renovated center. What began as a vision now had a physical home – beautiful, accessible, and ready to meet the emotional and physical needs of people living with cancer.



2024 - A STATEWIDE SUPPORT SYSTEM

Today, we proudly serve clients in over 195 towns and cities across Massachusetts.

Bill envisioned a center with programs that would complete the circle of treatment for cancer. Clients would not be isolated. They would have access to strategies that would mitigate the harsh side effects of treatment.

And they would participate in their emotional healing and empower themselves to live well.

In an interview several years ago, the interviewer asked Bill, "What are you passionate about?"

His answer:

"Passion is not one of my habits, . . . although I am compassionate." He then quoted from The Little Prince: "It is only with the heart that one can see rightly, what is essential is invisible to the eye."

2020 2024

2020 - RISING TO THE CHALLENGE OF COVID-19

When the global pandemic forced physical doors to close, the Healing Garden opened new ones online. Virtual programs were launched almost overnight, allowing clients to receive support, therapy, and connection from their homes. What started as a crisis response became a lasting opportunity – dramatically increasing our reach and accessibility.



STRATEGIC FINANCIAL PLAN UPDATE

In the spring of 2024, we created a three-year strategic financial plan to chart a course for the Virginia Thurston Healing Garden. Here are our key accomplishments for FY25.

GOAL	SAMPLE HIGH-LEVEL METRICS	OVERALL PRIORITY/ TIMING	KEY ACCOMPLISHMENTS
GOAL 1: Program Development: Continue to grow core complementary integrative therapy and cancer support services for clients and caregivers within the service area, expanding access and programming regardless of age, ethnicity, and gender through enhancing community connections and service sites	 Month-to-month trends in program statistics by age range, gender, and residence Total utilization - in-person vs. online Number of offsite programs 	High/ Short Term	 Expanded bereavement services to include 2 grief support groups, a quarterly potluck dinner, and expressive arts workshops Collaborated with oncology experts from DFCI, MGH, Emerson on community education Facilitated three retreats
GOAL 2: Philanthropy and Revenue Growth: Increase the organization's average fundraising capacity annually by 5% on a 5-year rolling average through enhanced touchpoints with donors, increased grant opportunities, and an active Board of Trustees seeking contributions and allies	 Number of donors Average gift per donor Number and amount of grants Development expense as percent of funds raised Non-operating revenue percent 	High/ Ongoing	 Met annual fundraising goals Re-engaged lapsed donors by a rate of 5%
GOAL 3: Board and Staff Leadership Development: Strengthen the effectiveness of the Board with visionary leaders with external relationships and fundraising focus; clarify Board and management functions, processes, and communications to support the mission in the most cost-effective manner	 Participation in committee and task force meetings Number and length of meetings per year Results of Board self-evaluation Leadership reviews 	Medium to High Ongoing	 Completed by-law revision Created and approved a gift policy
GOAL 4: Community Outreach and Brand: Clarify use of "Healing Garden" name and develop focused, resourced marketing function to build community awareness and experience within the service area	 Awareness: name and services Calls-to-action: targeted marketing messages Participation in community events 	Medium/ Immediate	 Conducted men's needs assessment Completed organizational rebrand Updated website and marketing materials Conducted a community needs assessment to collect data to inform future program planning

SPOTLIGHT ON GOAL 4:

COMMUNITY OUTREACH AND BRAND

Through a generous grant from Middlesex Charitable Foundation, we launched an organizational rebrand project, website redesign and created marketing materials that are now in oncology offices across Massachusetts.

Our first step was to examine the foundation of our brand and clarify why rebranding is necessary. Our leadership envisioned how rebranding will strengthen the organization's mission and impact. Our key objectives were to:

- Broaden our reach attract new clients, supporters, and volunteers
- Align with mission clarify the purpose and scope of our organization
- Modernize image ensure we are reaching our target audiences

We engaged experts to help us evaluate and review current brand elements, including the existing brand identity (name, logo, tagline, colors, fonts, and messaging). We created a marketing committee of the Board of Trustees who helped to assess what is working well with the current brand and what elements need to be updated, refined, or completely changed. Through surveys and focus groups we learned of opportunities for communicating more effectively to our target audiences.

In the spring of 2025 we completed a re-brand of the Virginia Thurston Healing Garden.

BRAND MESSAGE AND TONE

The Healing Garden's brand message is built on warmth, heart, connection, and inclusivity. Our tone should always feel welcoming, supportive, and compassionate, ensuring that everyone—regardless of their background or stage in their cancer journey – feels seen, heard, and valued. This is accomplished through the open, accessible font, warm inviting and soothing colors, and modern update on original brand.

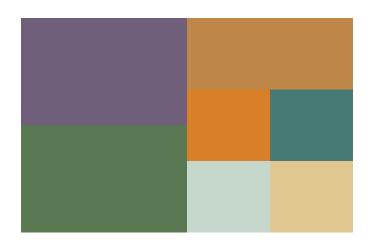
LOGO + ICON







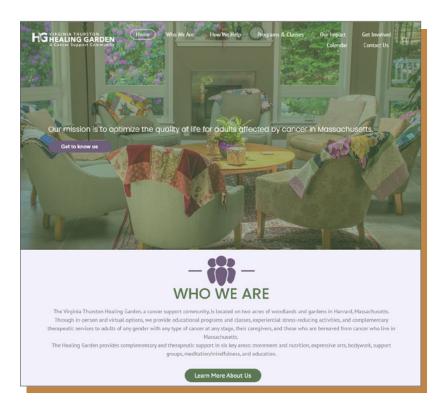
BRAND COLOR PALETTE

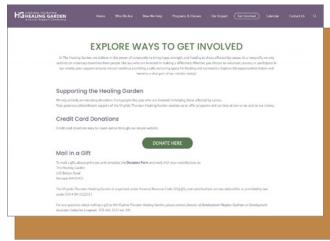


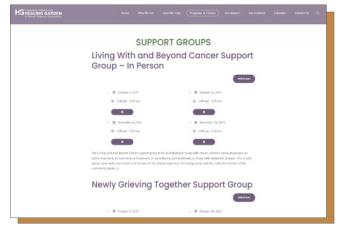
WEBSITE REFRESH HIGHLIGHTS

With a solid brand in place we turned our attention to the website. The main goals of the website refresh were to:

- Create a website that embodies our brand's essence with the primary objective being that anyone who uses our website would immediately understand who we are, who we serve, how to engage with our services, and why we are important to people living with cancer
- Increase the ease of use for the users of the website e.g. on-line scheduling
- Make the ability to donate easy and clear; and
- Demonstrate our impact.







CLIENT IMPACT STATEMENTS

"Upon receiving my cancer diagnosis, I felt scared and overwhelmed. Unable to confide in my family, who lacked experience with cancer, I turned to the Healing Garden for support. Participating in their programs proved to be the vital assistance I required to navigate diagnosis, treatment, and recovery. This organization has been indispensable to me."

"My family is on the other side of the county. The Healing Garden provided the in-person support I needed. The nutrition, exercise, farm share, support groups and body health (yoga, massage, acupuncture) were absolutely amazing! Thank you so much for being my support both physically and emotionally throughout my treatment and beyond."



COMMUNITY COLLABORATIONS











FY24 UTILIZATION

SERVED 527
CLIENTS
FROM 129
TOWNS AND CITIES
ACROSS MA



6,370 visits FROM INDIVIDUALS LIVING WITH CANCER, CAREGIVERS, AND BEREAVED MEMBERS

45.5%

OF OUR CLIENT

COMMUNITY HAS

BREAST CANCER

14.8% OF OUR COMMUNITY ARE CAREGIVERS AND BEREAVED MEMBERS

86%
OF OUR CLIENTS
IDENTIFY AS FEMALE

FINANCIALS

We don't charge for services so we need your support and thanks to all of you who have supported us this year.

Annual Fund

Your annual fund support helps us serve more clients every year. These contributions empower our team to deliver high quality programming. We raise our entire operating budget every year, through the generosity of our community.

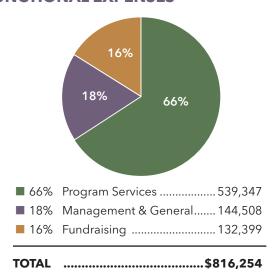
Special Events

Our Perennial Walk and the Garden Gala bring our supporters together to celebrate our mission, support from these events have a direct impact on our clients and caregivers.

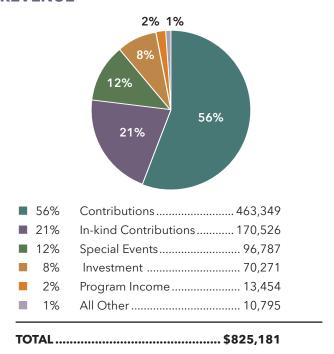
Grants and Corporate Support

We are grateful to foundations and companies who "give back" to their communities. We especially thank our Friends of the Garden sponsors, and grantors who support our programs and services.

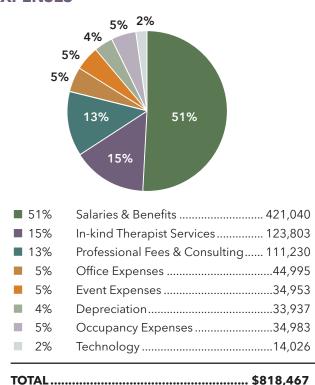
FUNCTIONAL EXPENSES



REVENUE



EXPENSES



FLORAL LEADERSHIP

NASTURTIUM GIVING SOCIETY

(\$10,000 AND ABOVE)

Aegon Transamerica Foundation
Anonymous
Ken & Nanci Bishop
Jeanne & John Bowers
Concord Carlisle Foundation
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Middlesex Savings Charitable
Foundation
Mildred's Dream Foundation
Cindy & Richard Pelletier
The Sanborn Foundation

JASMINE GIVING SOCIETY

West Boylston High School,

"In It to Win It" Event

(\$7,500-\$9,999)

The Parmenter Foundation James & Eva Conniff

PASSIONFLOWER GIVING

SOCIETY (\$5,000-\$7,499)

Fred Hamilton
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Mika Minots
The George Wallace Foundation
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LAVENDER GIVING SOCIETY

(\$2,500-\$4,999)

Agnes M. Lindsay Trust
Alice Rowan Swanson Foundation
Asvins Foundation
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Avidia Bank Charitable Foundation
Frances Booth
Marcia & Jim Croyle
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(\$1,000-\$2,499)

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Celebrating 25 Years

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\$500-\$999

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Cheer Team John Nystrom Mahta Ostovari Andrea Paci

Whitfield & Linda Painter

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Charles & Margaret Ziering

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Gigi Kussin Kerry Lee

Norma Leonard Lindy Lewandowski Fred Lucey Amanda Miller Karen Miller Linda Moody Nancy Moore Maureen Murphy Renee Nadler Gayle O'Riley

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Patricia Urick Zegas

Rena Zelukiewicz



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HARVESTER \$5,000 +

Nashoba Valley Winery

CULTIVATOR (\$2,500-\$4,999)

Third Space Kitchen and Events Enterprise Bank & Trust Co. Bristol-Myers Squibb Company HUB Foundation Co., Inc.

GARDENER (\$1,000-\$2,499)

IC Federal Credit Union Zimmer Biomet

PLANTER (\$500-\$999)

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Boston Mutual Life Insurance
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Broadcom
Harvard Chiropractic, P.C.Helene
Gagliano, In Memory of
Juliana Gagliano
Healing Garden Staff, In Memory
of John Kelley
Nashoba Athletics Booster Club



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William R. Thurston (1921-2024) Elizabeth Tyson-Smith

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